

## MISSION

As the premier association, leader and voice of North Dakota's nonprofits, NDANO will strengthen communities and enhance quality of life through engaging and ensuring a strong charitable sector.

## ACCOMPLISHMENTS

### Advocacy

In 2016, NDANO:

- Developed the Impact Campaign with a new key message about the impact of the state nonprofit sector and an associated toolkit to raise awareness of the sector.
- Released an updated sector report entitled *Nonprofits Matter: The Impact of North Dakota's Nonprofit Sector* with first-ever survey results about North Dakotans' perspectives on nonprofits.
- Held convenings in five cities across the state to distribute the sector report and provide insights into the 2017 Legislative Session.
- Informed members about state policy issues, including Legislative Management interim studies, election results and organizational session details, including the executive budget recommendations.
- Connected North Dakota nonprofits to national policy issues through membership on the public policy forum of the National Council of Nonprofits and distribution of its bi-monthly *Nonprofit Advocacy Matters*.

### Training

In 2016, NDANO:

- Held the annual Nonprofit Leadership Conference in Bismarck with keynote speaker Kim Klein.
- Presented four board development workshops around the state featuring Carter McNamara, MBA, PhD, of Authenticity Consulting.

- Hosted webinars regarding overtime changes, healthcare options and indirect cost reimbursement.
- Shared more than 75 training opportunities offered by partners (primarily with free or discounted registration fees for members), including Idealware, Nonprofits Assistance Fund and Nonprofit VOTE.
- Continued the training partnership with AFP ND Northern Plains and established a new partnership with the Minnesota Council of Nonprofits.

### Resources

In 2016, NDANO:

- Published the first-ever *Principles & Practices for Nonprofit Excellence in North Dakota: A Guide for Nonprofit Staff and Board Members* and launched a members-only online Resource Center with a Principles and Practices "Organizational Self-Assessment Checklist."
- Published the monthly *Nonprofit Network* newsletter.
- Provided technical assistance and referrals to members and potential members.
- Posted member job openings on the website and shared via the newsletter as a free member benefit.
- Continued existing cost-saving/preferred partner programs for members: directors and officers liability insurance through Monitor Liability Managers Inc. and the Bain Agency; unemployment savings program through First Nonprofit Group; retirement plans through Mutual of America; audio and web conferencing through ReadyTalk; Giftworks™ fundraising software through Mission Research; grant database through GrantStation; website and marketing solutions through Firespring; financial services through Bremer Bank; dental and vision insurance and long-term care plans through Noridian Insurance Services; and background checks through Coeus Global.

## Nonprofits Matter

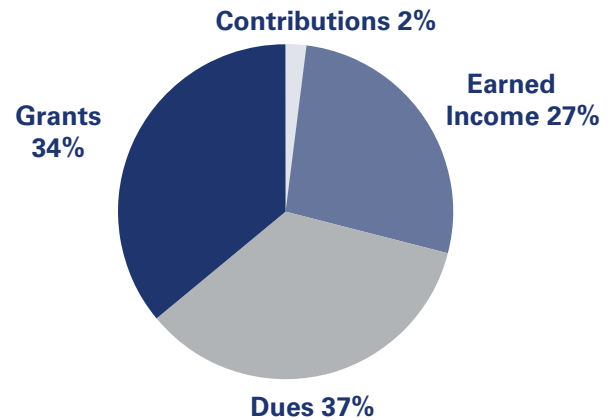
The North Dakota nonprofit sector strengthens the economy as employers and contributors to the state GDP; improves communities through critical mission work in arts and culture, education, the environment, health care, human services and religion; and engages diverse stakeholders to address vital issues.

## Networking and Leadership

In 2016, NDANO:

- Presented Walt Odegaard Leadership Awards to Kevin J. Dvorak and Sandra Marshall, the Partnership Building Award to the Nonprofit Business Alliance and the Emerging Leader Award to Jessica Thomasson.
- Celebrated a nonprofit member of the week via social media postings.
- Connected North Dakota nonprofits to national issues through membership in the National Council of Nonprofits, the largest network of charitable nonprofits in the nation that serves to spot trends and share information critical to every nonprofits' mission advancement

## Revenue

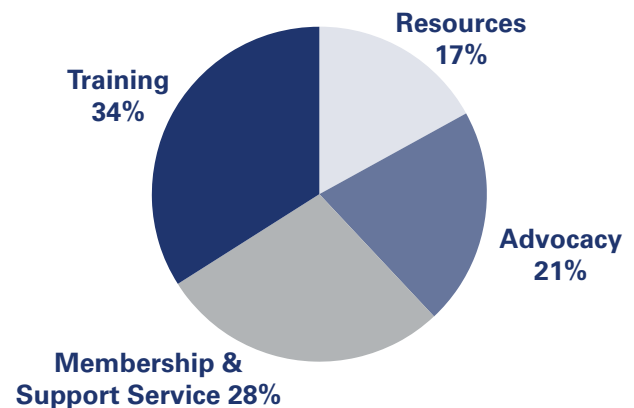


## MEMBERSHIP AND FINANCES

In 2016, NDANO:

- Engaged 170 North Dakota nonprofits as member organizations and 25 businesses, government agencies and individuals as associate members.
- Maintained a positive cash reserve and ended the fiscal year with revenue of \$124,316 and expenses of \$117,800.
- Secured funds for programs and projects through membership dues, earned income and grants.
- Received major operational support from the Otto Bremer Trust and additional project support from the Bush Foundation, Consensus Council, North Dakota Community Foundation and Midco Foundation.

## Expenses



### Board of Directors

- **Tim Eissinger**, President, Anne Carlsen Center, Jamestown
- **Murray Sagsveen**, JD, Vice President, Bismarck
- **Pat Brown**, CPA, Treasurer, Brady Martz and Associates, Bismarck
- **Susan Koch**, Secretary, Prairie Learning Center, Raleigh
- **Terri Aldrich**, Minot Area Council of the Arts, Minot
- **Kara Geiger**, CFRE, North Dakota Community Foundation, Bismarck
- **Dawn Greuel**, SPHR, SHRM-SCP, Lutheran Social Services, Fargo
- **Dan Madler**, Beyond Shelter Inc., Fargo
- **Deb Nelson**, DLN Consulting, Dickinson
- **Jolene Obrigewitch**, Home on the Range, Sentinel Butte
- **Nancy Olson**, ServeYES!, Fargo
- **Cynthia Shabb**, Global Friends Coalition, Grand Forks
- **James Yockim**, James Yockim Resources, Williston

NDANO expresses its thanks to Edie Dahlen, Community Violence Intervention Center, Grand Forks, who completed her board service in 2016.